



NetApp™

Go further, faster

Uncompromised business agility with Oracle, NetApp and VMware

HroUG Conference, Rovinj

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Sr. Manager Alliances
South & North-East EMEA





Using NetApp Simplicity to Deliver Value



Increase Business Agility

Accelerate Oracle deployments

Reduce time for Oracle upgrades or changes



Reduce Infrastructure Cost

Require less storage

Lower administration costs



Minimize Risk

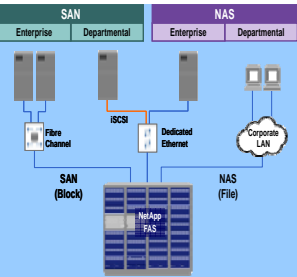
Reduce downtime

Recover quickly from user errors



NetApp Technology Foundation for highest business agility

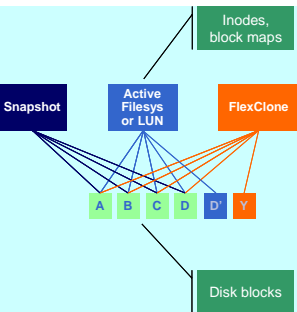
Unified Storage Architecture



Supports all protocols

Simplifies infrastructure and administration

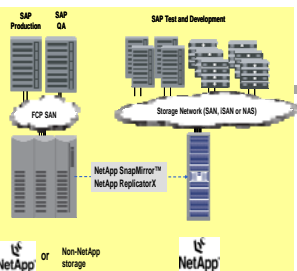
SnapShot and FlexClone Technology



Speeds up system copy operations

Saves up to 90% of disk space

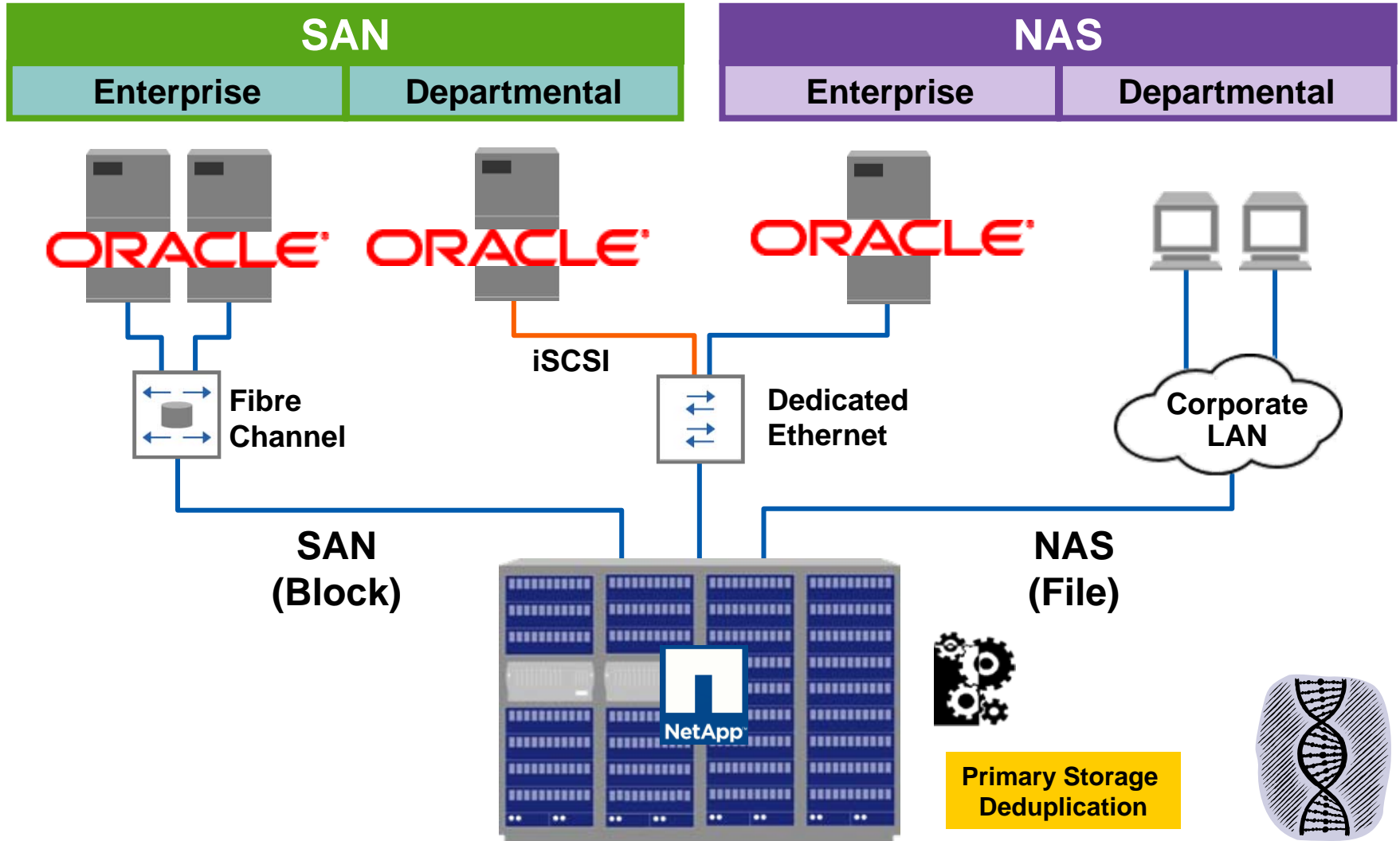
Virtualization, Mirroring and Replication Technology



Saves Cost

Adds High Availability functionality

NetApp Unified Storage





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NetApp FAS System Family

- Modular
- Scalable
- Unified

High-end Data Center

FAS6080



1,176TB
1,176 HDDs

FAS6040



840TB
840 HDDs

Mid-range Data Center

FAS3170



840TB
840 HDDs

FAS3140



420TB
420 HDDs

FAS2050



99TB
104 HDDs

FAS2020



65TB
68 HDDs

▶ **Same Platform for**

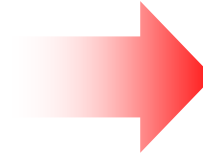
- ▶ *High-end primary storage*
- ▶ *Low-end primary storage*
- ▶ *Secondary storage*

▶ **Same Features**

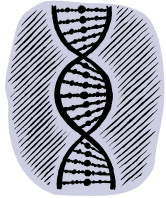
▶ **Same Management Tools**

Data ONTAP 7G

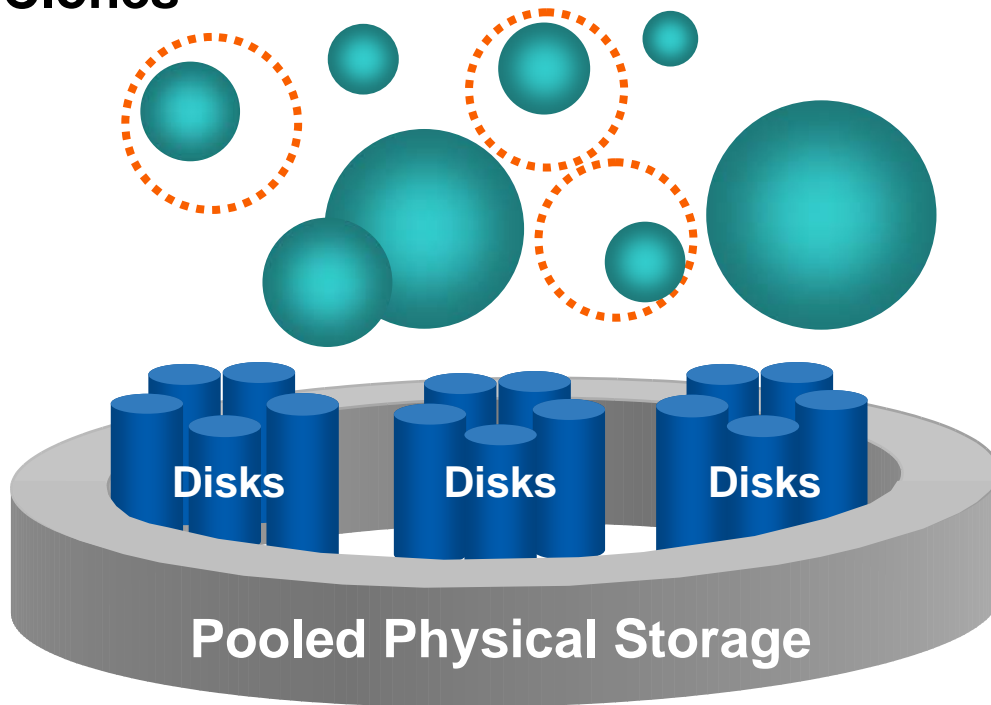
Virtualized Storage:
Volumes not tied to physical
Storage



Manage Data,
Not Disks

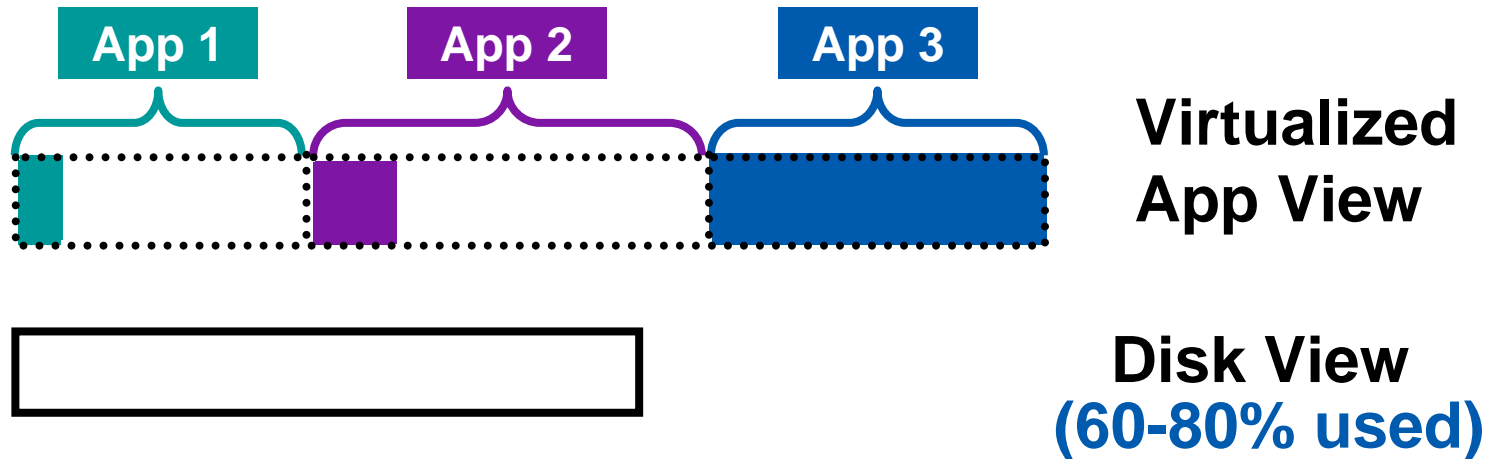
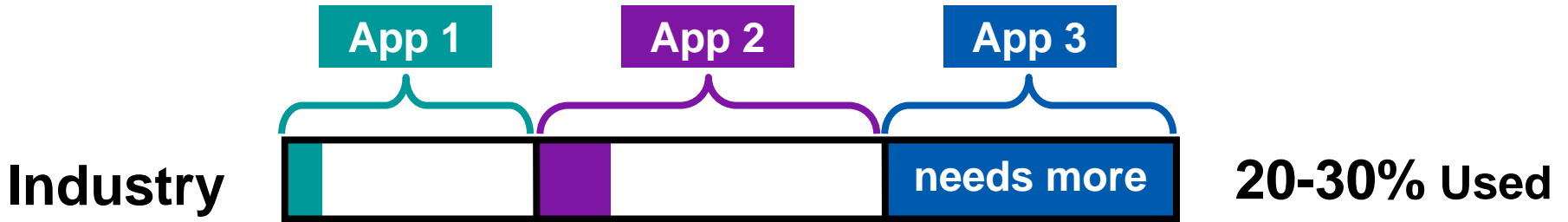


Clones



- Better performance
- Improved utilization
- Simplify provisioning and data management
- Additional saving with integrated thin provisioning

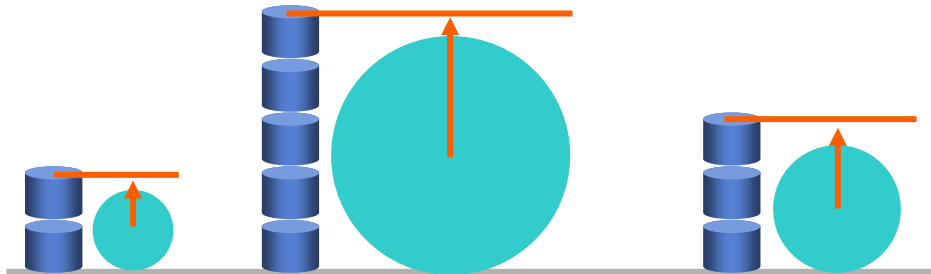
Save Money With The FlexVol Technology



One shared expansion pool – no wasted space
Thin Provisioning = Improved Disk Utilization

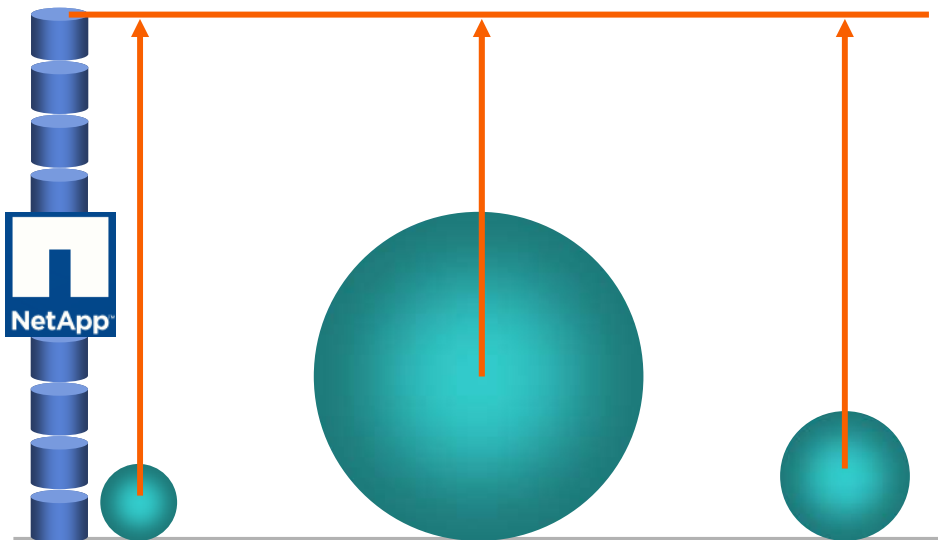


Increase Performance With The FlexVol Technology



Regular Volume

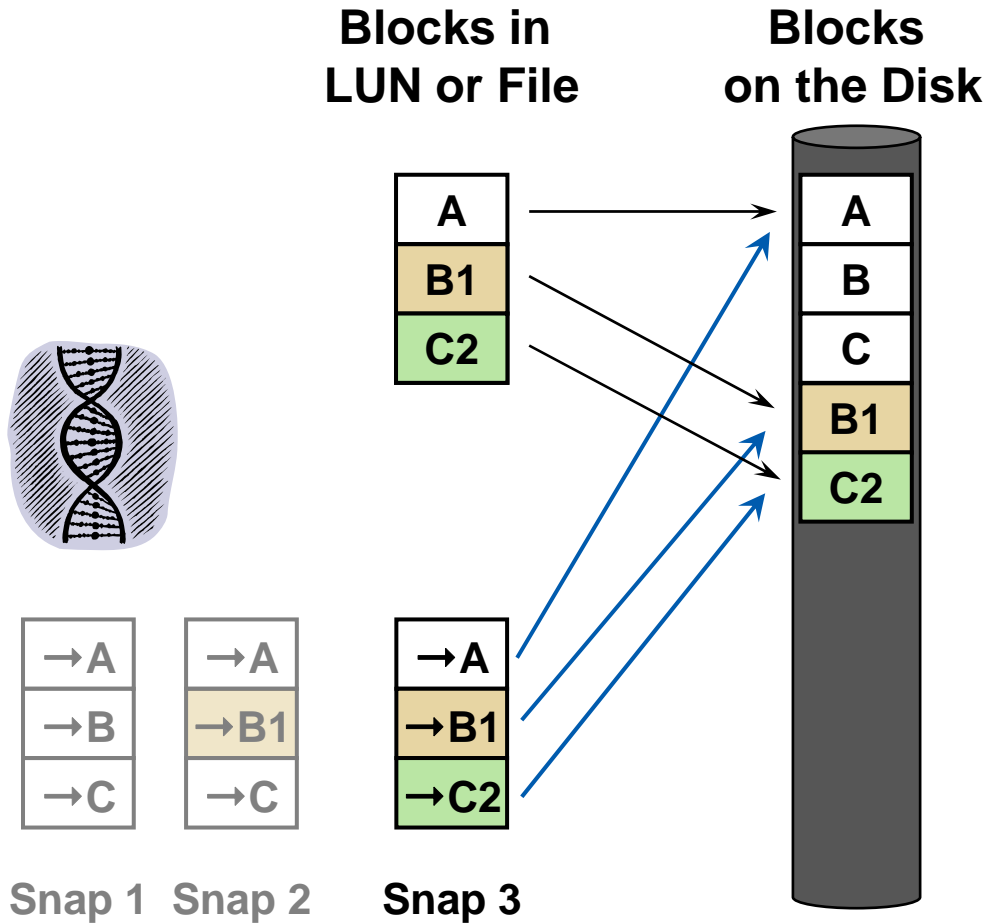
- Volume performance limited
- “Hot” volumes isolated



FlexVol

- Shares spindle performance
- Typically >2x improvement
(10 disk vol. vs. shared 40 disk aggregate)

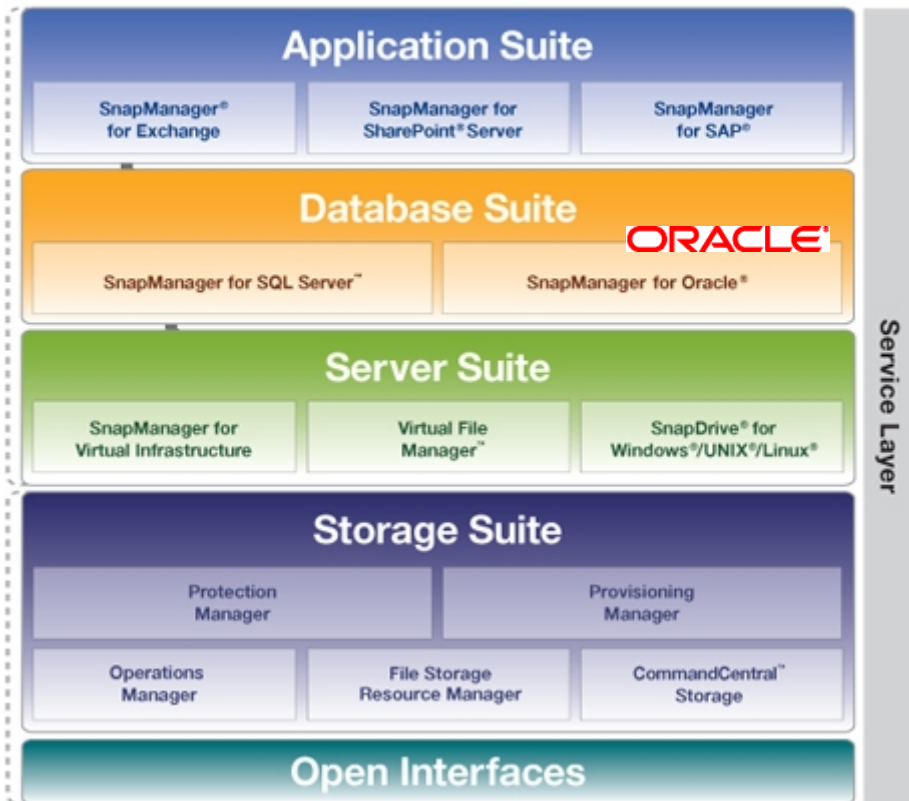
NetApp Snapshot™ Technology



- Take snapshot 1
- Continue writing data
- Take snapshot 2
- Continue writing data
- Take snapshot 3
- Simplicity of model
 - Best disk utilization
 - Fastest performance
 - Many snapshots

NetApp Manageability Software Family

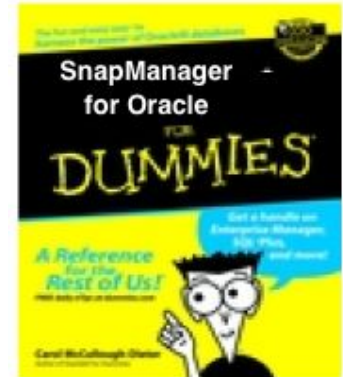
NetApp® Manageability Software Family An Integrated Data Management Approach



- Bus. Applications Uptime:
 - **Enhanced data management for Oracle and Exchange**
- File Consolidation:
 - **Virtualized management of distributed files, simplifies migration & protection.**
- Backup and DR:
 - **Automating data protection in D2D environment**
- Storage Infrastructure:
 - **Extending manageability to high-end heterogeneous environments**

Increasing business value with higher productivity and flexibility

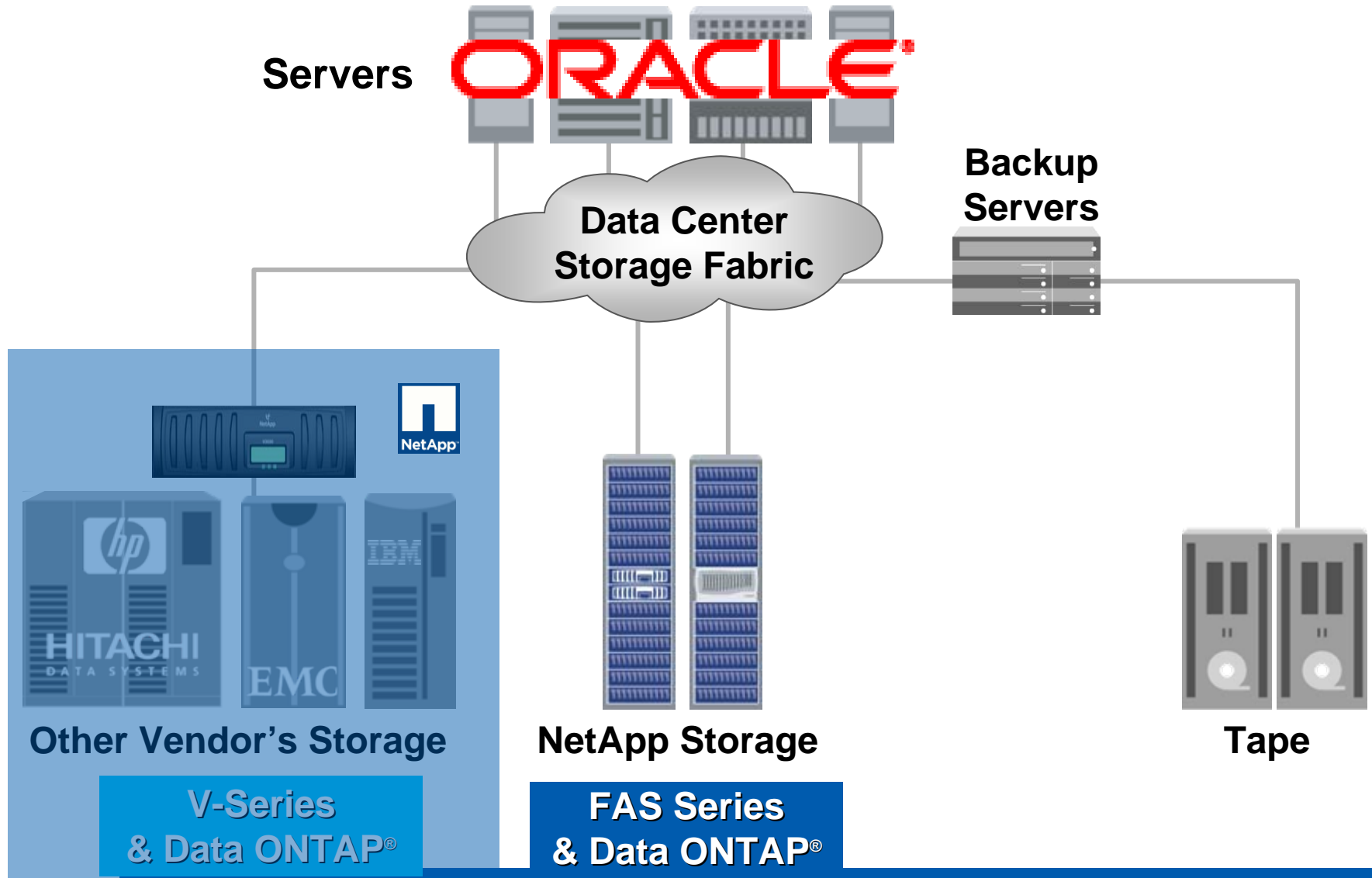
Snap Manager for Oracle



- *SnapManager for Oracle* provides Integrated Data Management for Oracle databases:
 - Application consistent snapshots
 - Recovery of data in case of errors or disaster
 - Clone for Test and Development

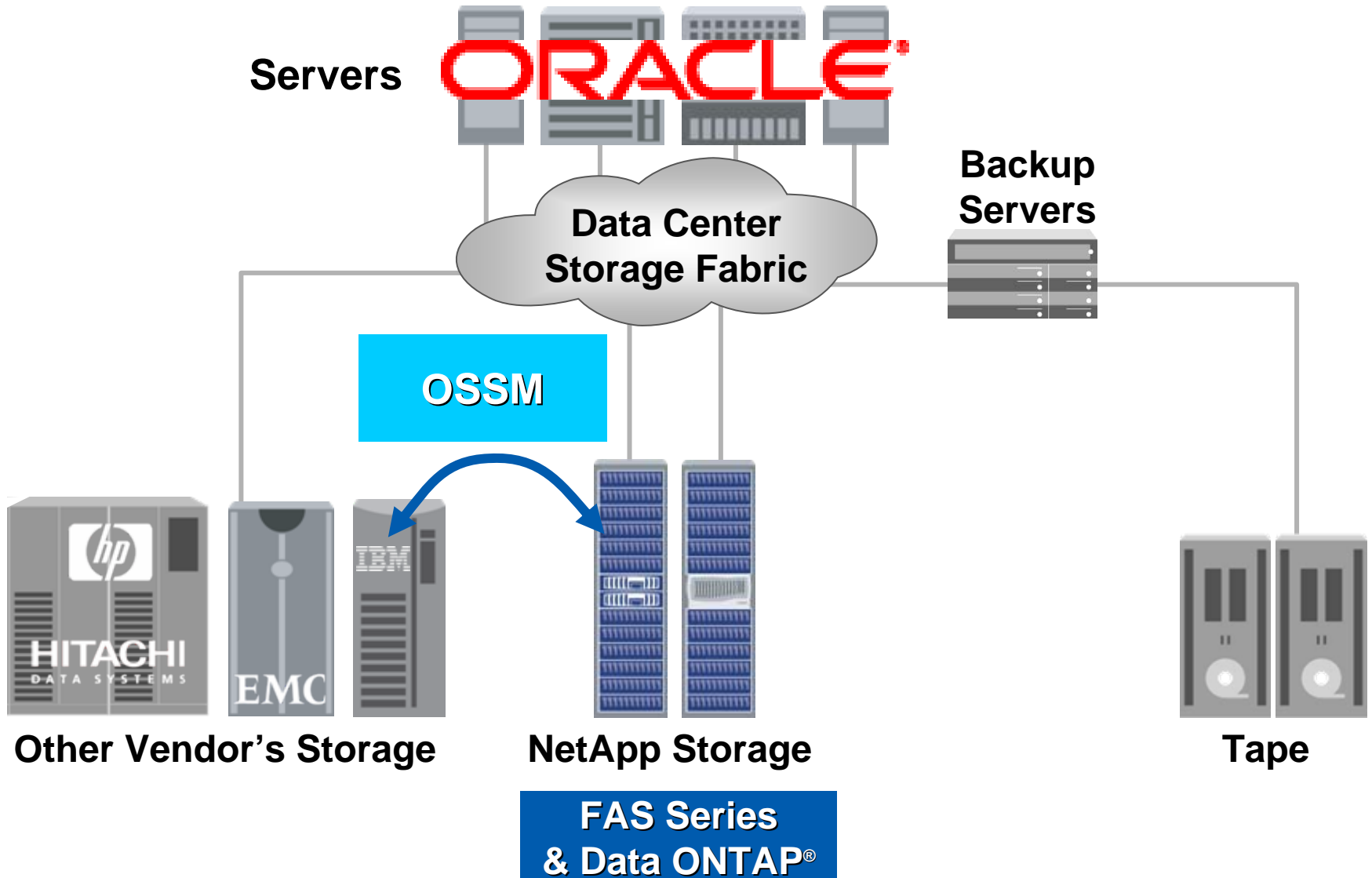


Heterogeneous Environment with NetApp V-Series





Heterogeneous Environment with NetApp SnapMirror for Open Systems





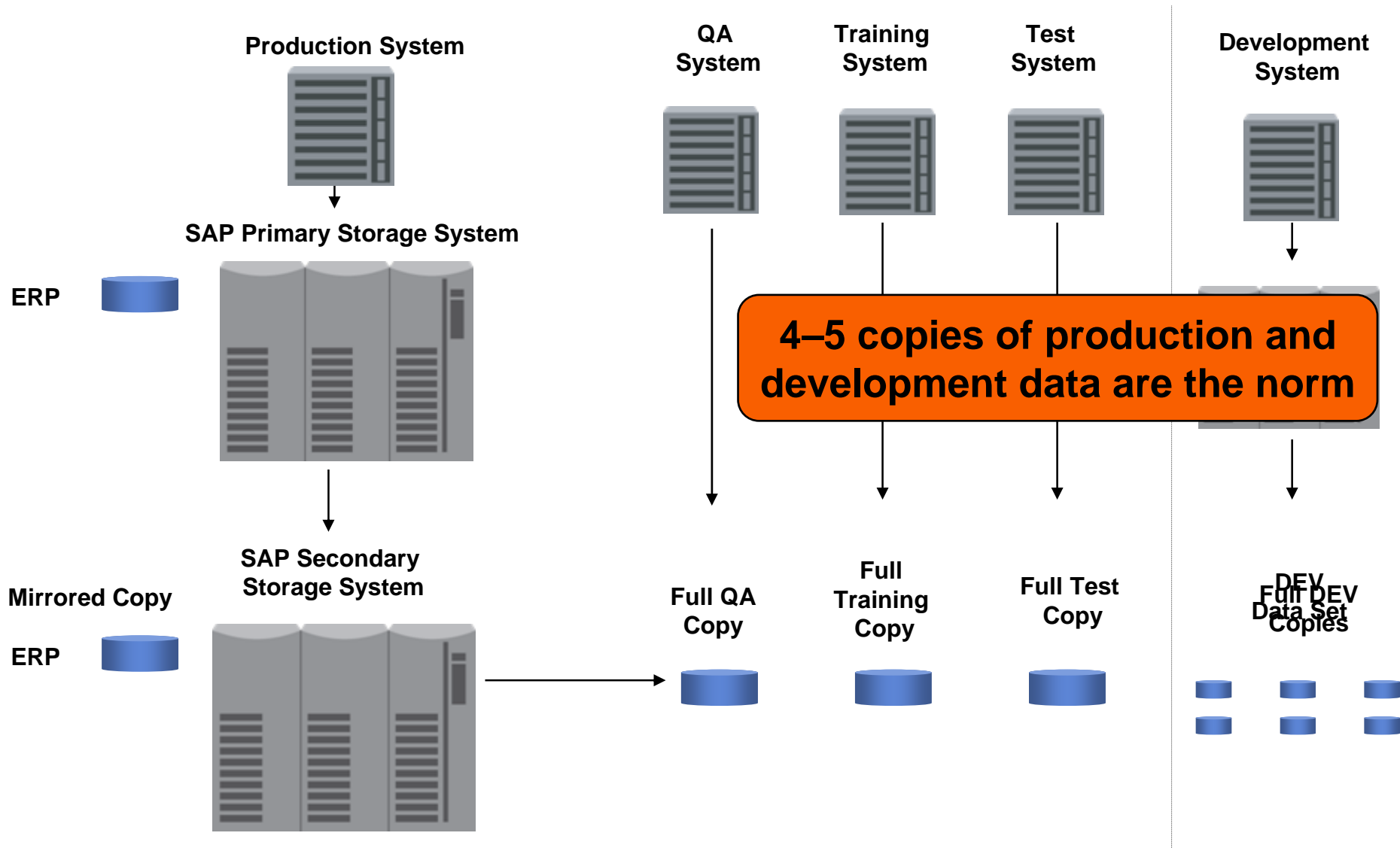
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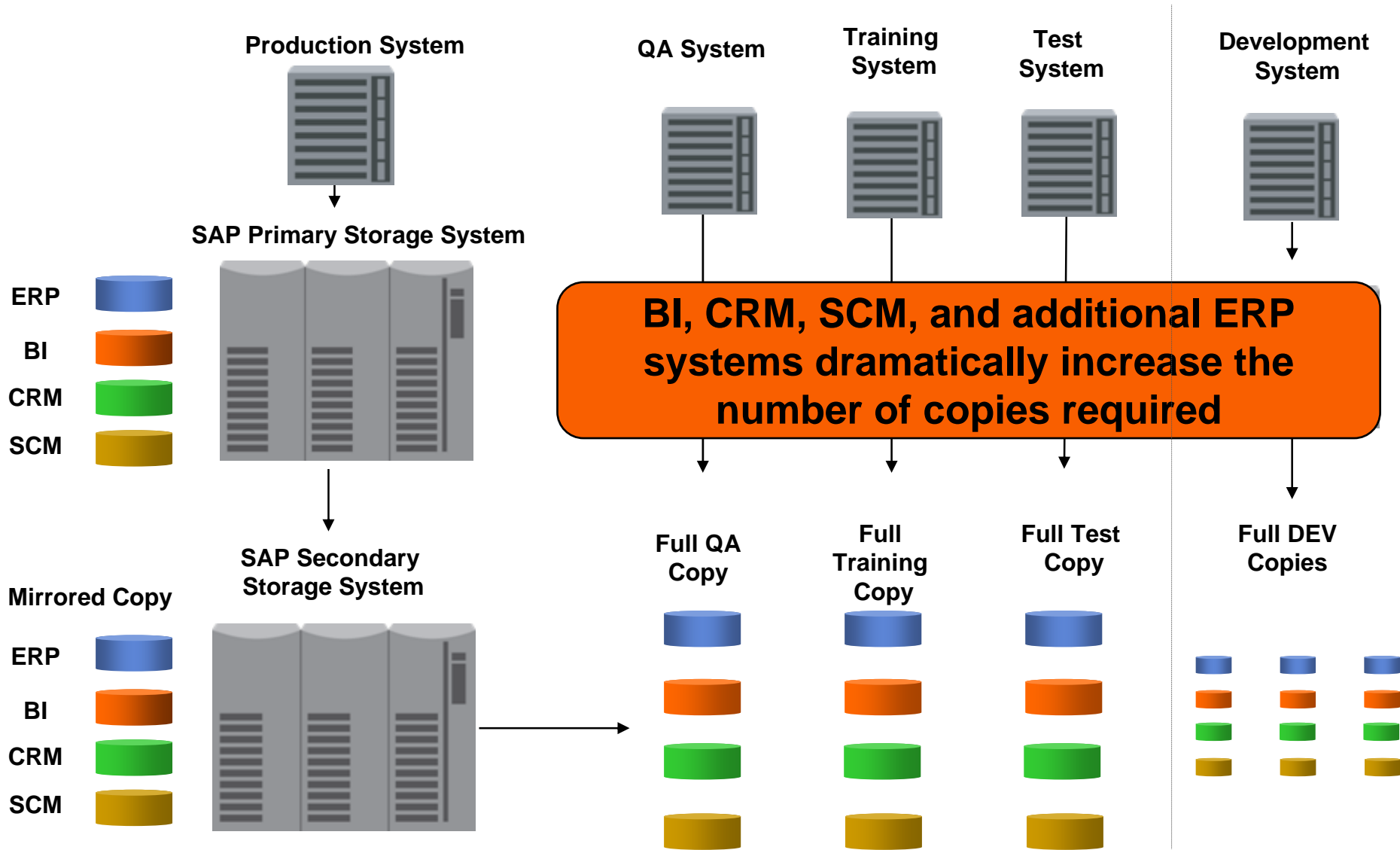
IT Reality



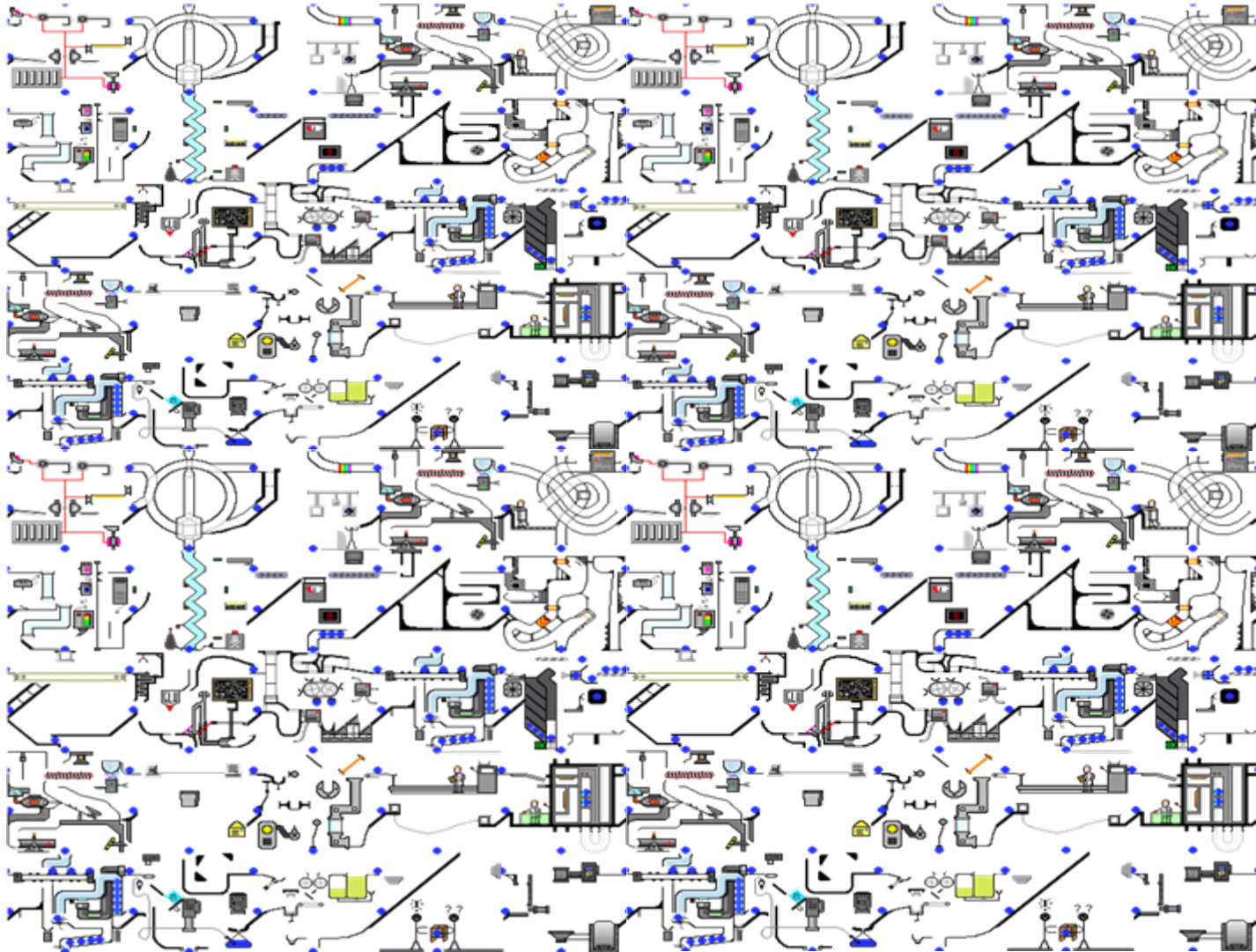
Typical ERP Landscape – single system view



Typical ERP Landscape – multi system view



Impact of Multiple Business Components





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NetApp in Oracle Test and Dev Environments





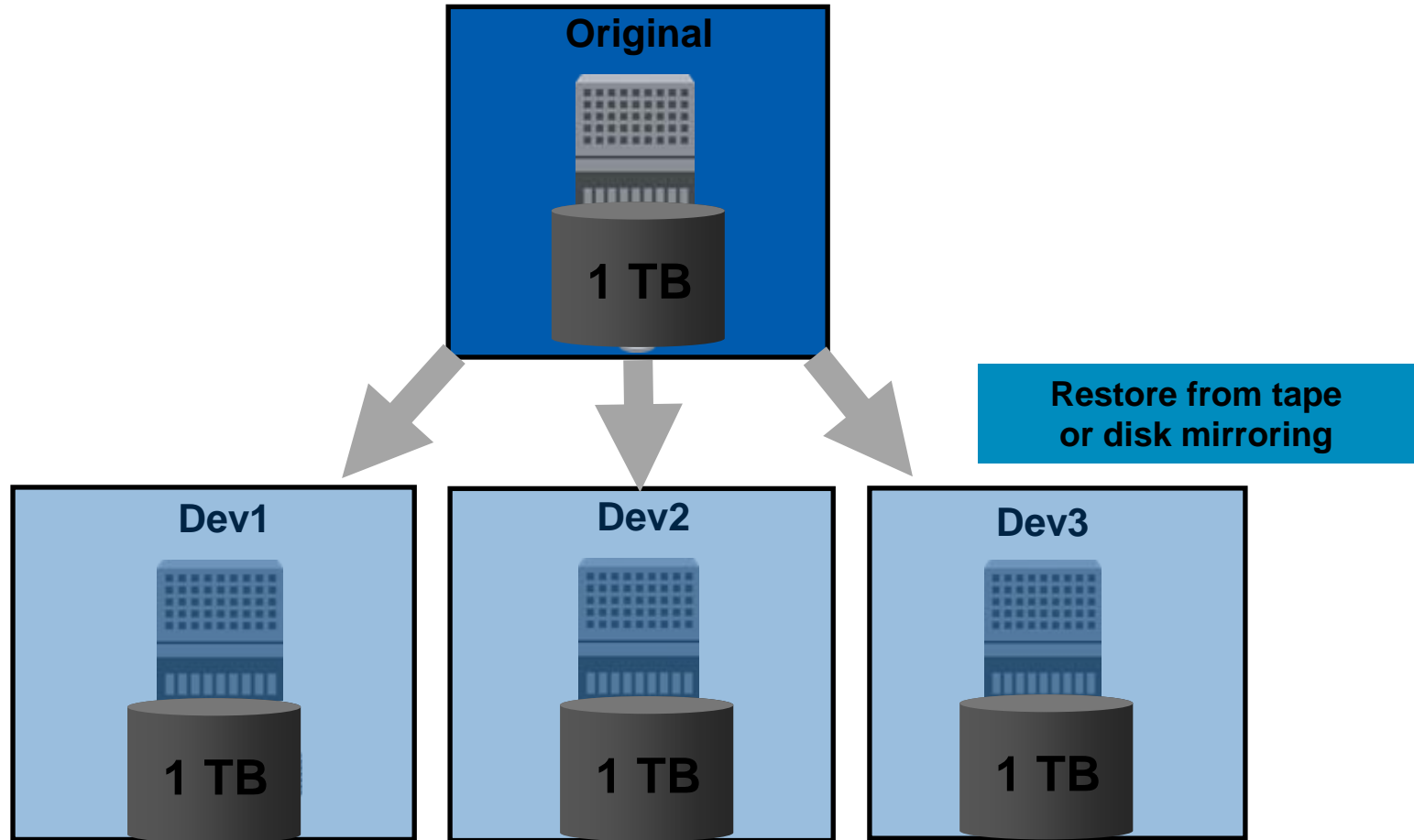
NetApp Test & Dev

- Non-disruptive copy of production data on the NetApp Storage
- Leverage NetApp SnapShot and FlexClone technology to
 - Save significant amount of capacity
 - Save significant overall cost per GB
 - Significantly improve Time-to-Market
- Easy to understand and simple to use solution
- Perfect solution for partners, outsourcers and end-users
- 100% "unique" NetApp solution working also with non NetApp primary storage



Development System Landscape

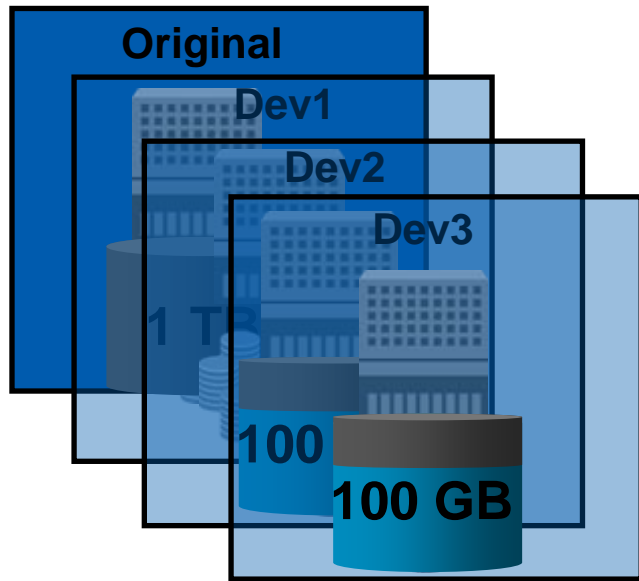
Traditional Approach



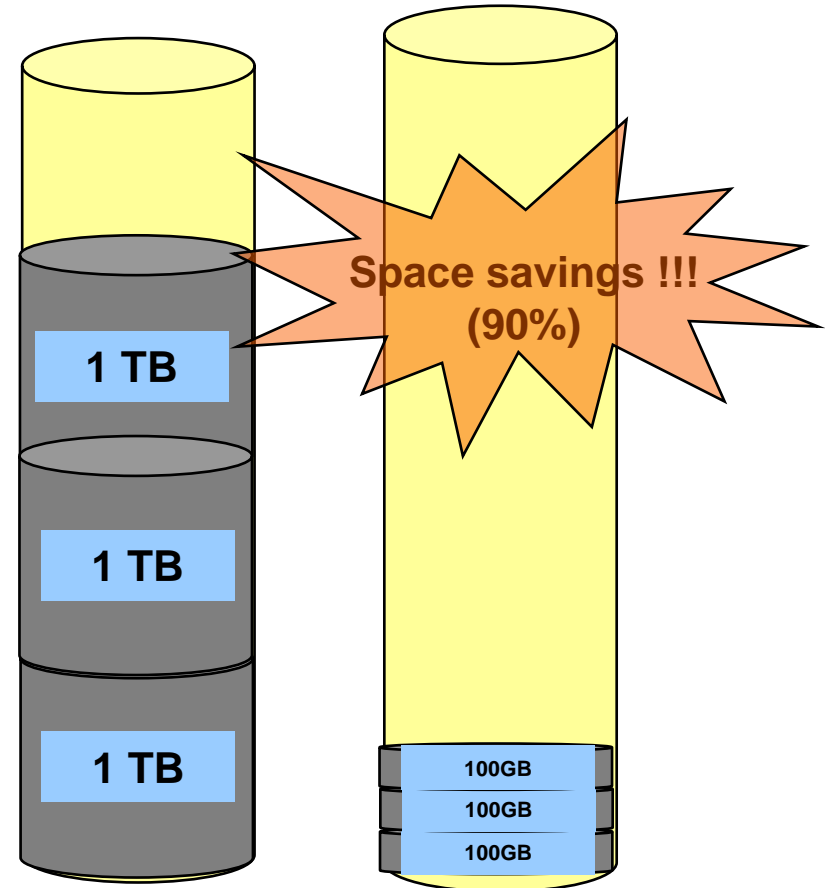
⇒ 3TB of storage needed for Development Systems



Space Savings with NetApp Test and Development



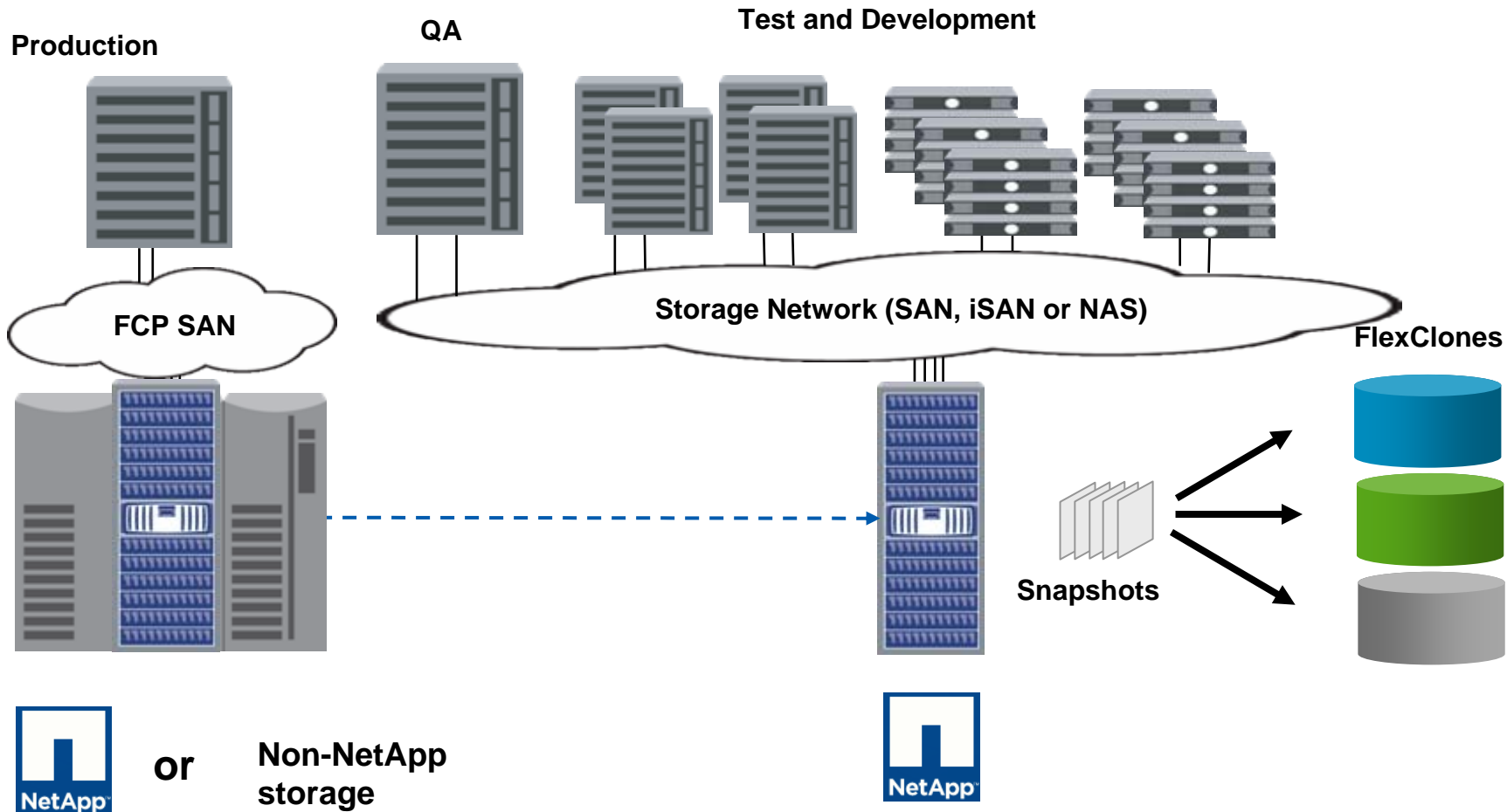
Non
NetApp



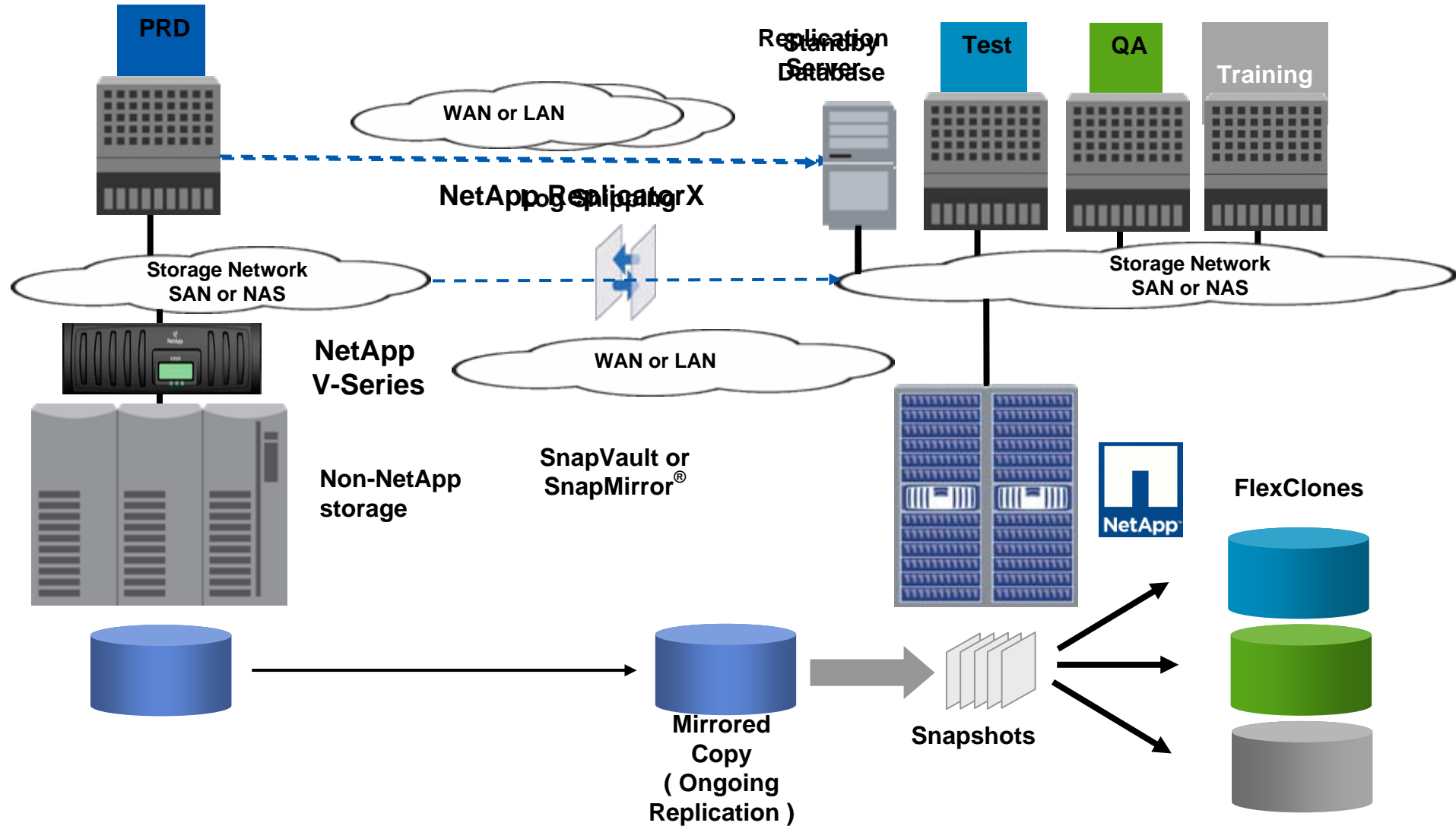
⇒ 300 GB of storage needed for System Copies: 90% savings



Test and Dev on NetApp Storage Architecture

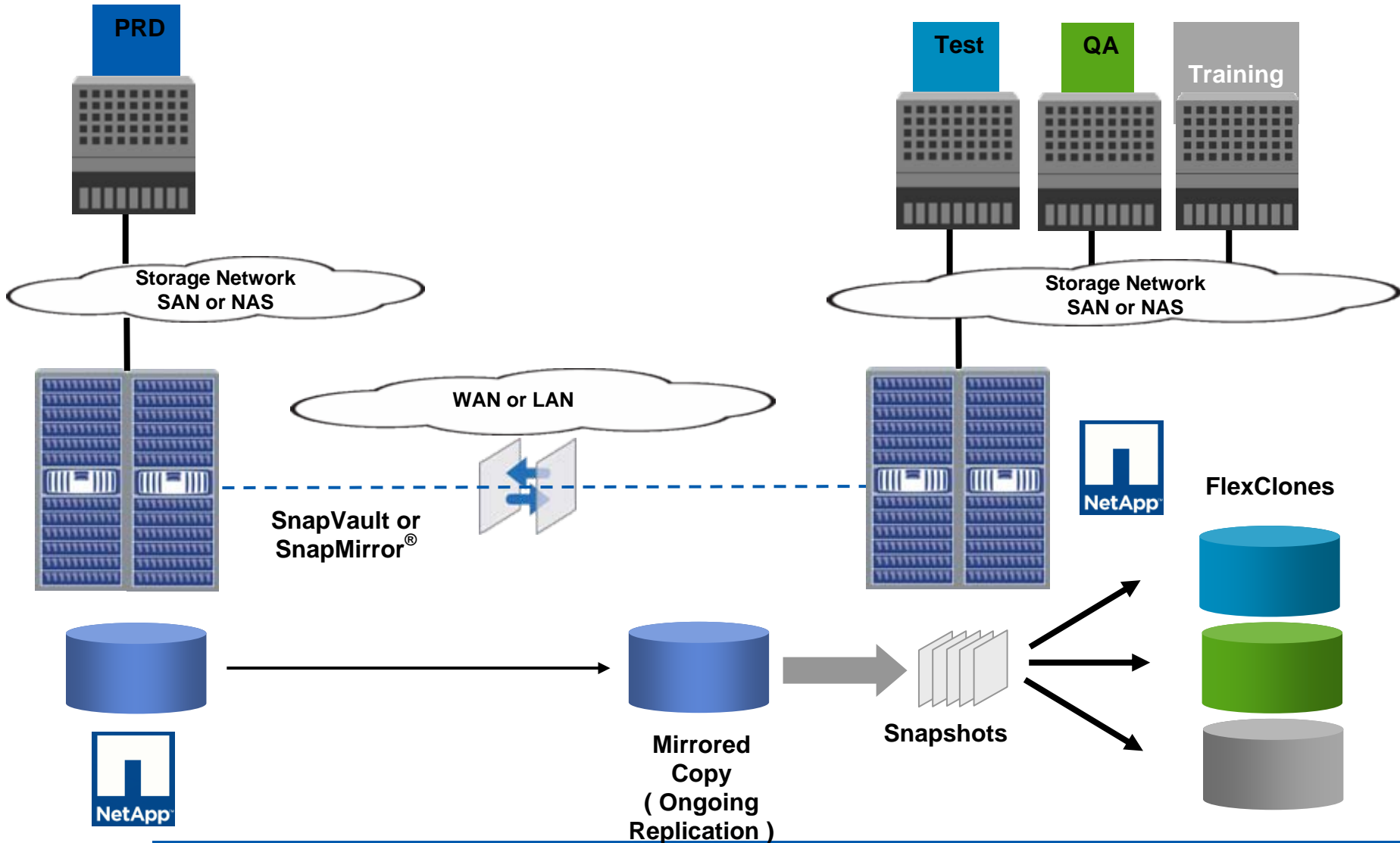


System Copy – Heterogeneous Storage



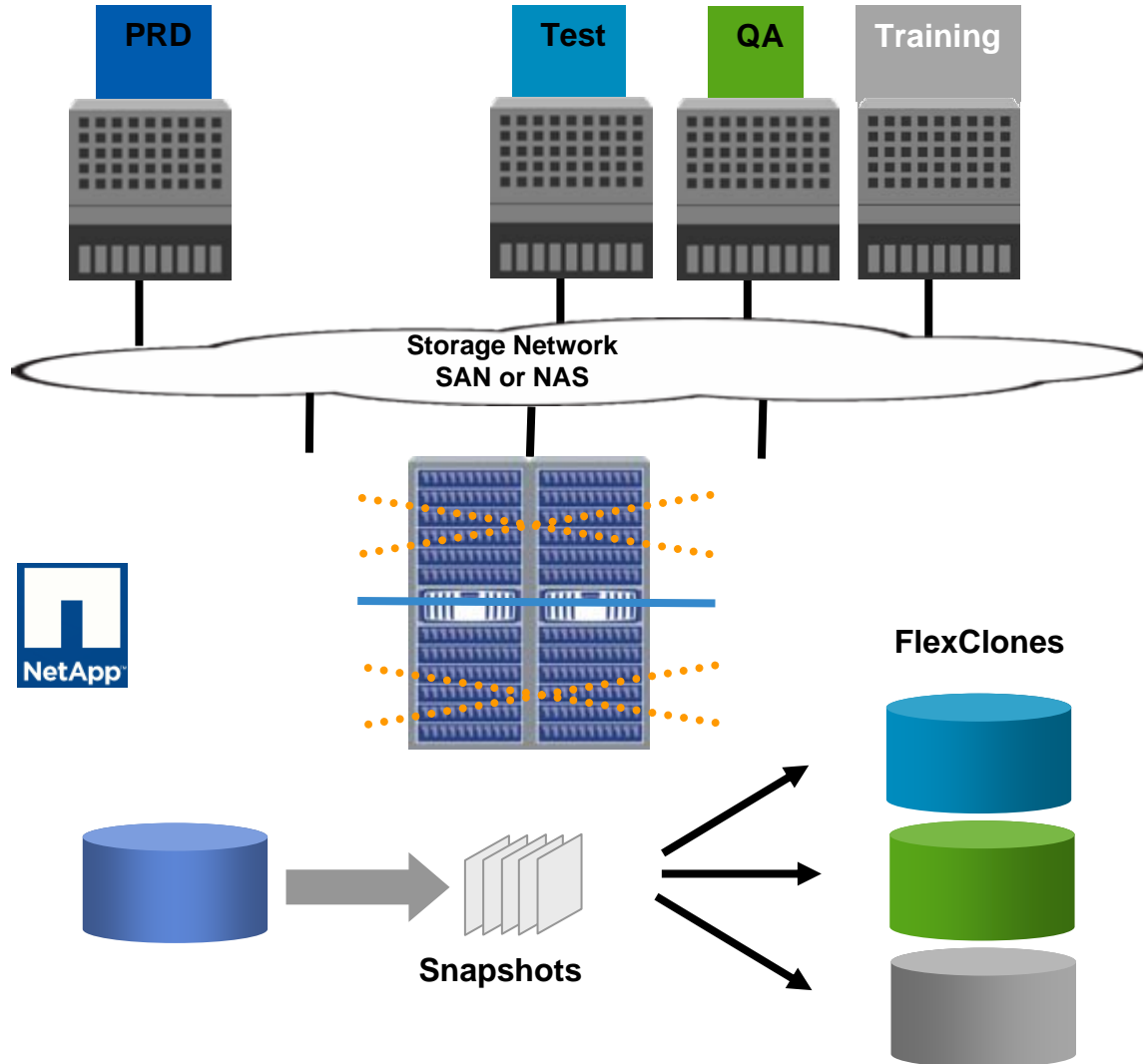
System Copy – Homogeneous Storage

FlexClones at separate storage system



System Copy – Homogeneous Storage

FlexClones at same storage system





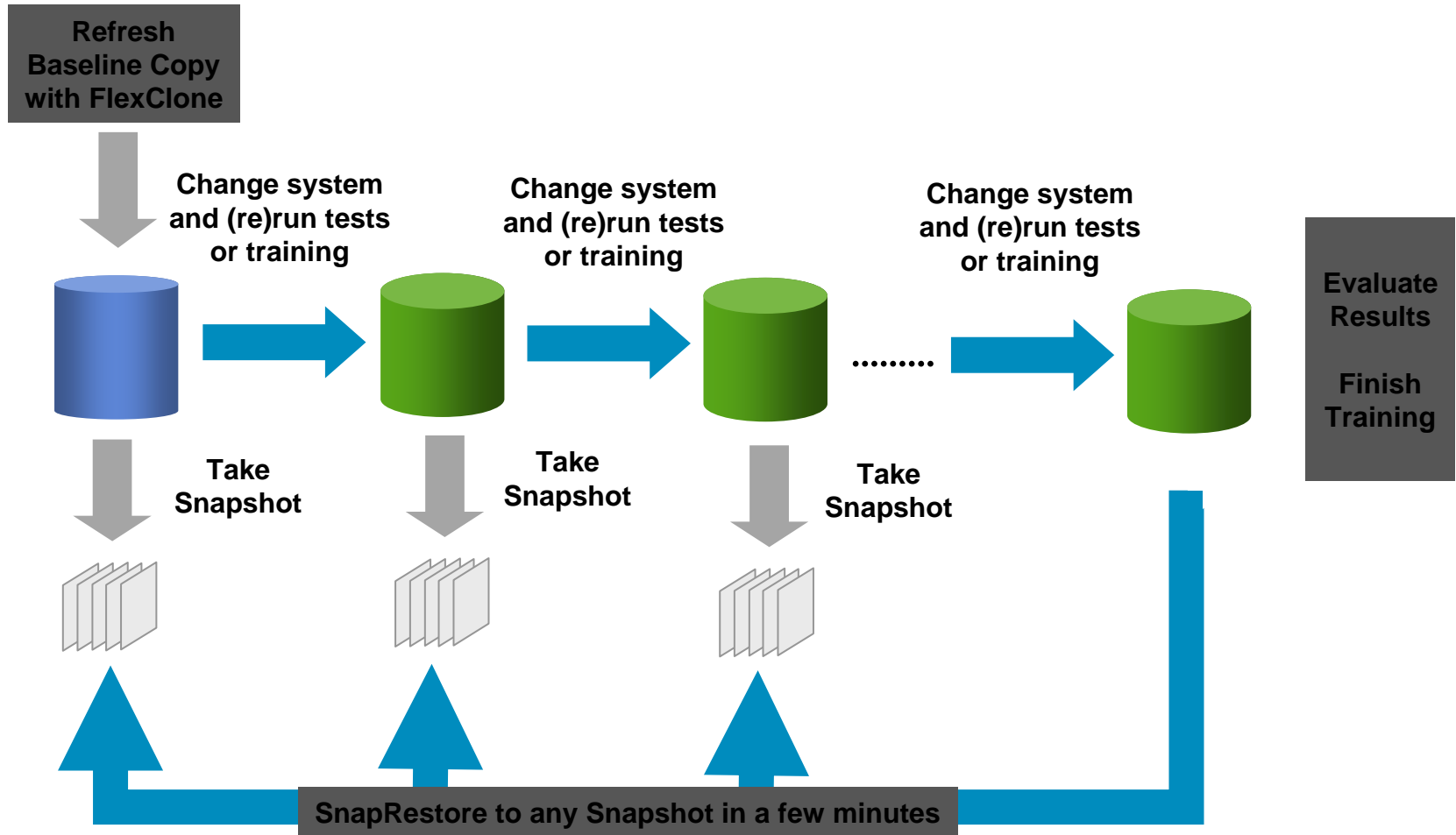
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Your benefits with NetApp in Oracle Environments



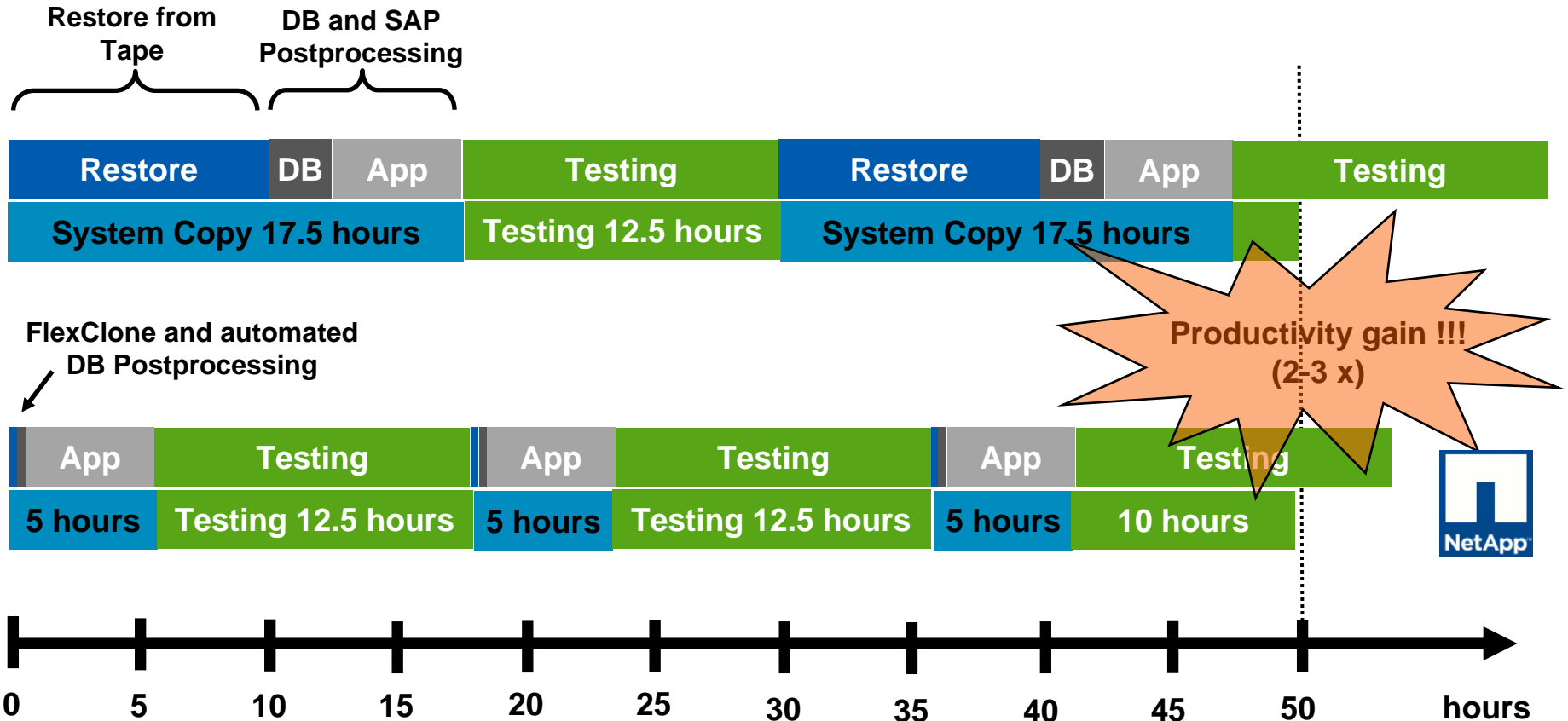
Test and Training Cycles



⇒ Accelerate and optimize testing and training cycles



System Copy – Time Requirements



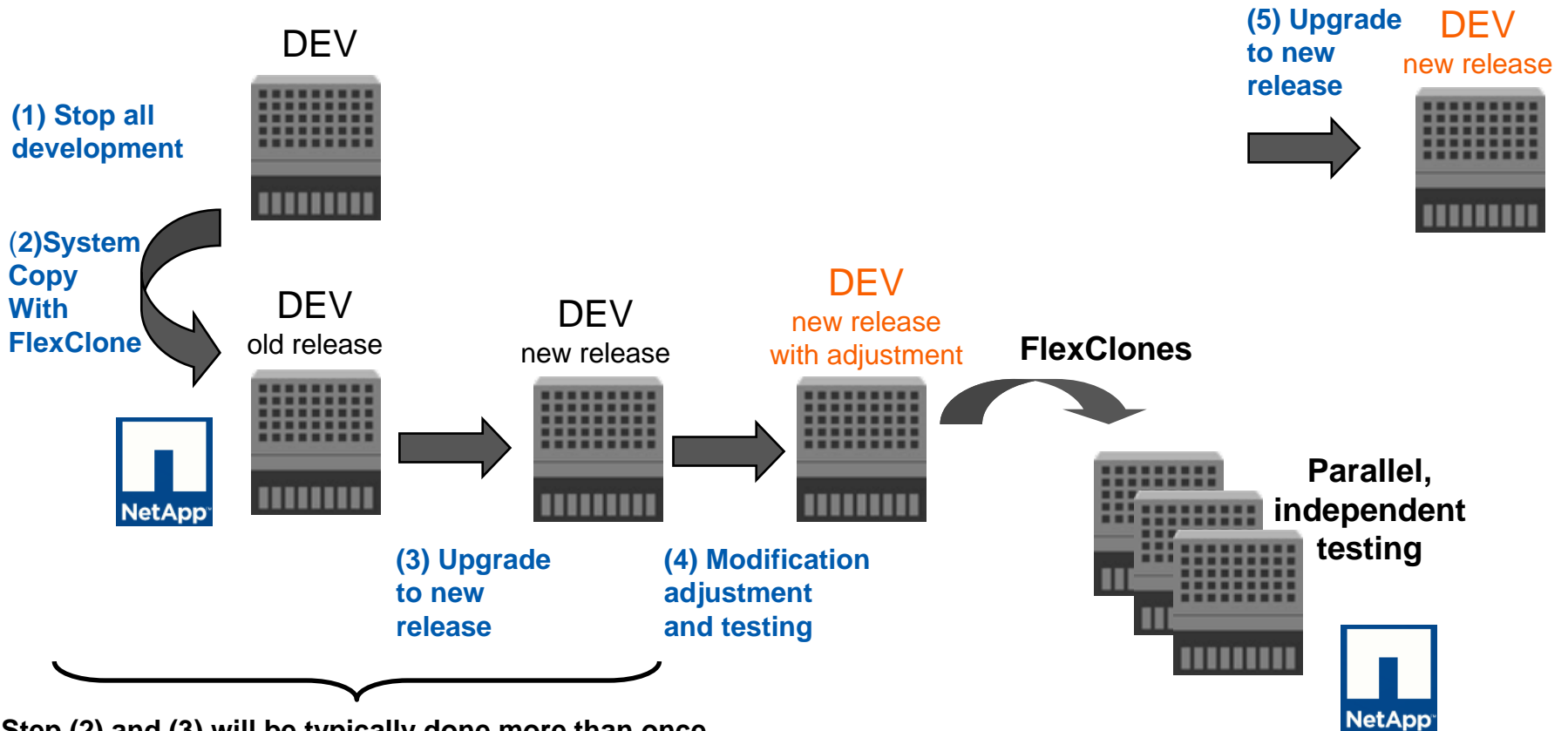
⇒ More time for testing with real life data

⇒ Within a 50 hour timeframe

15 hours can be used for testing with the traditional approach

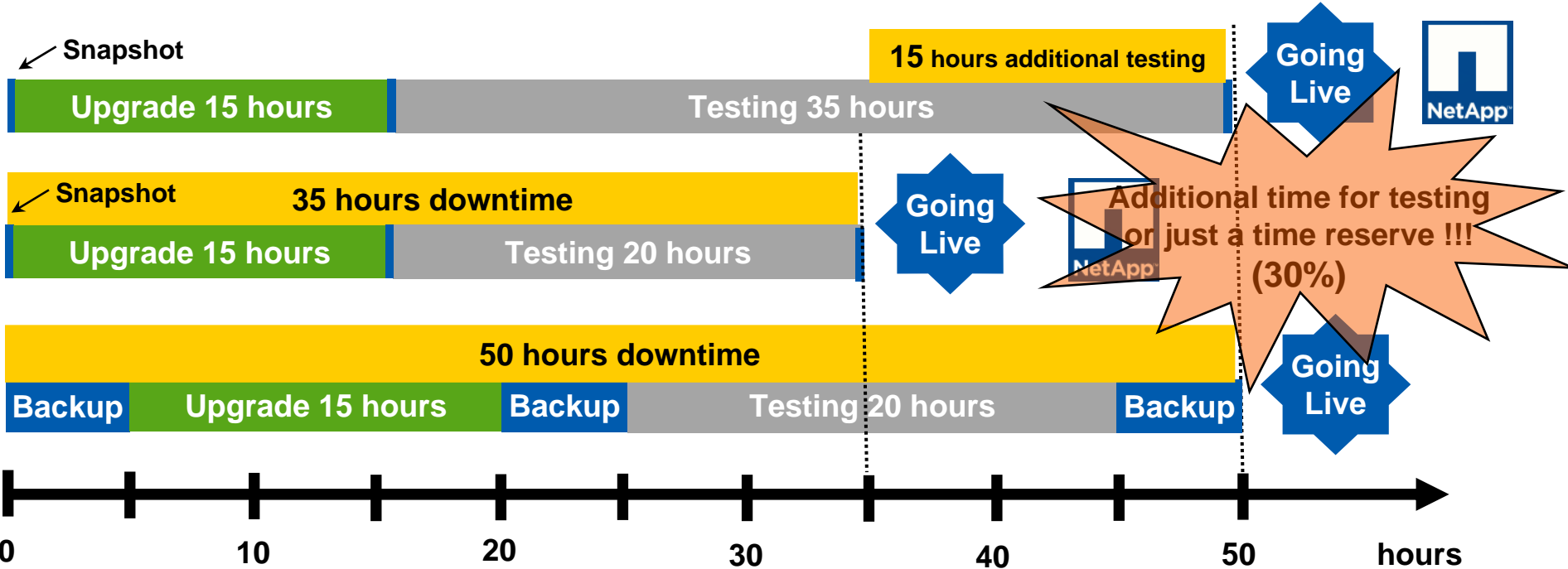
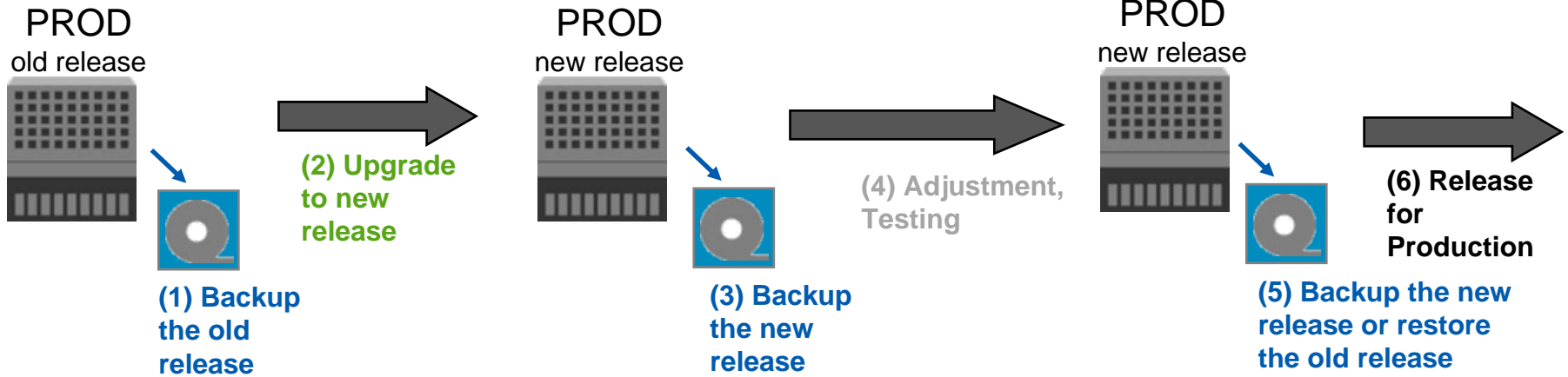
35 hours can be used for testing with the NetApp approach

Application Upgrades – Development System



- ⇒ Accelerate Upgrade process with NetApp system copy solution
- ⇒ Optimize testing by providing an environment that allows parallel, independent testing

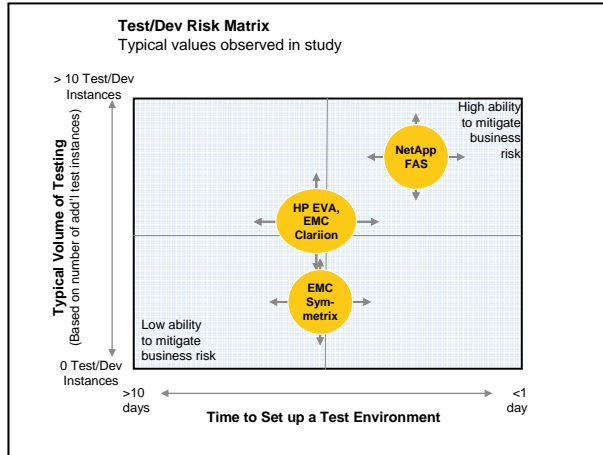
Application Upgrade – Productive System



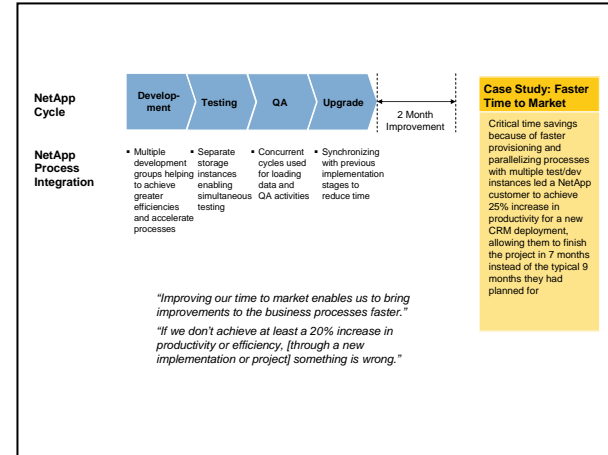


NetApp Benefits for Test & Dev Environments – Oliver Wyman Study

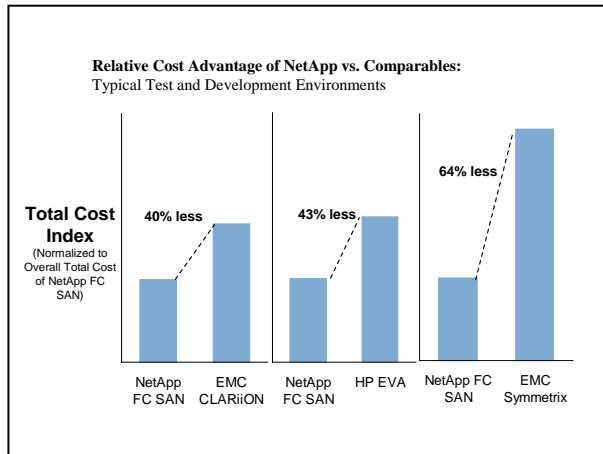
Mitigate Risk



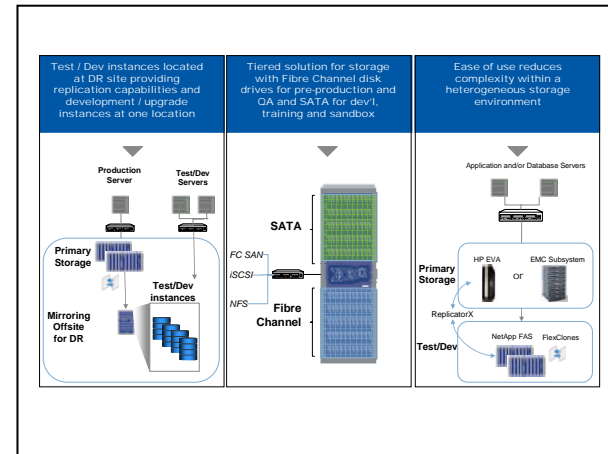
Faster Time to Deliver Business Value



Lower Data Management Cost



Increase Flexibility





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Summary





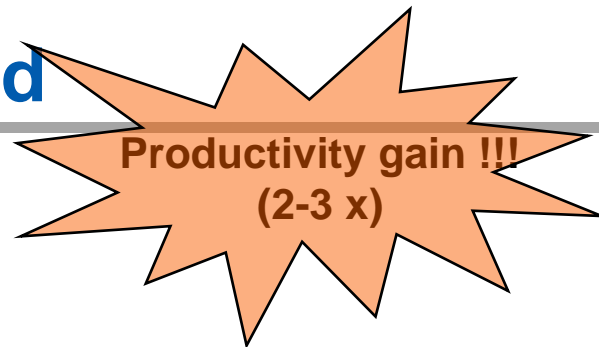
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What Does It Mean For You?



Business Agility – Increased

Accelerated application deployments
Reduced time for upgrades or changes



Infrastructure Cost – Reduced

Require less storage
Lowered administration costs



Risk – Minimized

Reduced downtime
Recover quickly from user errors





Q & A

Thank you !

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